



HEALTHCARE PROPERTIES | FHA/HUD Section 232/223(f)

Acquisition and Refinancing of Healthcare Properties

This program provides long-term permanent financing for the acquisition or refinance of healthcare properties.

Eligible Properties	Licensed assisted living, skilled nursing homes, intermediate care, and board and care facilities. - Facility must be licensed by the state. - Facility must provide three meals per day. - Facility must provide continuous protective oversight. - Non-resident day care must not exceed 20% of gross area and 20% of gross income. - May include up to 25% non-licensed independent living units.																			
Eligible Borrowers	Experienced for-profit or not-for-profit owners. Single asset, special purpose entity.																			
Term	Up to 35 years, or 75% of the remaining economic life, but no less than 10 years.																			
Interest Rate	Locked before closing and fixed for the duration of the term. (Subject to market conditions.)																			
Guarantees	Non-recourse for the duration of the term.																			
Prepayment	Customizable, typically a 10-year step down, based on market conditions and borrower preferences.																			
Assumable	Subject to FHA/HUD and lender approval.																			
Loan Parameters	<table><tr><th>Property Type</th><th>Max Loan-to-Cost Ratio</th><th>Max LTV Ratio</th><th>Min DSC Ratio</th><th>Mortgage Insurance Premium (LIHTC)</th></tr><tr><td>For-Profit</td><td>100%</td><td>80%*</td><td>1.45</td><td>0.65% (0.45%)</td></tr><tr><td>Not-for-Profit</td><td>100%</td><td>85%*</td><td>1.45</td><td>0.65% (0.45%)</td></tr></table> (*For acquisition financing, LTVs increase by 5%.)					Property Type	Max Loan-to-Cost Ratio	Max LTV Ratio	Min DSC Ratio	Mortgage Insurance Premium (LIHTC)	For-Profit	100%	80%*	1.45	0.65% (0.45%)	Not-for-Profit	100%	85%*	1.45	0.65% (0.45%)
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HUD Fees and Expenses	- FHA Application Fee of 0.30% of loan amount. - FHA Inspection Fee of the greater of \$30 per /bed or 1% of repairs.																			
Commercial Space	Limited to 20% of net rentable area and 20% of effective gross income.																			

Third-Party Reports	Appraisal, Environmental, Property Capital Needs Assessment (PCNA).
Repairs/Improvements	Funds for repairs, deferred maintenance, and capital improvements for generally up to 15% of value can be included in the loan amount, subject to the maximum loan limitations.
Timing	Approximately 6-9 months for engagement, submission, FHA/HUD review, and closing. Process may vary due to Office of Residential Care Facilities volume.
Funding	Ginnie Mae guaranteed mortgage-backed securities.
Other Program Parameters	• Escrows for property taxes, insurance, MIP and replacement reserves are required. • Cash-Out is not permitted. • Facilities financed under this program must be at least 3 years old. • Existing debt to be refinanced must be at least two years old unless it was used for an eligible purpose as defined by FHA (refinancing of prior eligible indebtedness, arms-length acquisition, property improvements, operating losses, etc.). • A master lease may be required when an owner finances 3 or more properties or \$15 million or greater in combined loan amounts with the FHA healthcare programs within an 18-month period.



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